

## Guftagu Innovation & Investment Forum (GIIF)

"To accelerate business growth by creating an ecosystem of entrepreneurship, Innovation and funding"

## **Objective**

- GIIF puts new energy, new ideas and new possibilities into your company's ROI
- We have network of experts covering fund raising, strategy, business development, marketing and product strategy.
- We work with firms ranging from early stage startups and large firms, plugging them in to our powerful network of associates, business partners and finance sources globally
- Our promise is to multiply ROI



## Guftagu (A circle of trust)



It is one of the India's leading sustainable business networking platform.

- GIIF part of Guftagu, Guftagu A Circle of Trust is a 7000+ Member community.
   Guftagu is a community amplifying connections by facilitating exchange of ideas, skills & collaboration
- We have who's who of industry (Bata, Bikanerwala, Varun Beverages, Chiratae ventures, Suprol, Dalmia Group, Samsung, Airflow, Madame etc.) and distinguished professionals from different walks of life.

# Our Offerings-Robust Ecosystem of

### Entrepreneurship

- Strategic Consulting, Go-to-market programs and advisory services to small and medium sized firms looking to manage their growth
- Deal Sourcing for offshore VC's, PE's and investment groups
- Advertising, Brand Management and Strategic Marketing Advisory
- Financial Modelling and Leadership Coaching

### Funding

- Fund Raising Via VC/Private Equity/HNI's
- Capital Markets/IPO Advisory
- Mergers and Acquisitions Advisory
- Transaction support for facilitating VC/PE/M&A transactions
- Negotiation Advisory during transactions

#### Innovation

Primary and secondary research services.

## Guftagu Innovation & Investment Forum (GIIF)-Enterprise services

- ✓ Access to Consultants/Mentors/Investors/Accelerators/Incubators
- ✓ Access to startups/deals
- ✓ Access to Businesses/Corporates
- ✓ Enterprise / Customer Connects
- ✓ Networking opportunities through Guftagu Network
- ✓ Free credits / benefits from our Partners

### **Our Solutions**

#### Requirement

#### **Our Solutions**

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Attract multiple buyers Negotiate best structure and terms Maximize valuation	M&A: Sell Side Representation
Need to Accelerate Growth Need Acquisition Roadmap to Compliment Product Roadmap Need to Source VC/Private Companies While Remaining Anonymous	M&A: Buy Side Program
Need to Strengthen Story to Raise Institutional Equity Need to Support Valuation Thesis Desire Multiple Term Sheets	Raise Capital
Need Capital to Grow Need to Attract Right Investors / Partners / Potential Acquirers	Assess Financial Alternatives Reposition Company for Success

## **OUR DIFFERENCE**

#### Hybrid Approach Adds Value at Every Stage

		Stage	Client Need	GIIF Advantage	Traditional/ Large I-Bank
		Post-Deal Execution	Maximum Upside	External Partnerships On-Going Relationship	Outside of Scope of Perceived Responsibilities
		Deal Execution	Best Terms	Relationship Rather Than Point-Solution Vantage Point	Based on Short- term Objectives (Fee)
		oper Deal entification	Right Story	Proper Identification Based on In-Depth Client and Market Knowledge by Senior Team Members	Skewed by Expediency
	Strate	egic Rationale	Right Reasoning	Thorough Pre-Deal Analysis and Prep Undertaken by Senior Partners	Prep Work by Jr. Personnel/Top Down Approach



## Our Founder & Co Founder



#### **Empowering Connections**

A Conversation with CA Priyanka Jain, Co-founder of Guftagu.

A Priyanka Jain, the cofounder of Guftagu, A Circle of Trust, takes us through her journey from a passionate creative to a visionary in networking and corporate training, Here's an excerpt of her exclusive interview with Woman's Ere:

#### Could you share with our readers your personal journey and background?

I've always been passionate about following my bliss, placing a higher value on my interests and talents than on conventional success metrics like my CA and MBA degrees. From a young age, I was drawn to speaking, writing, and singing. Though I initially envisioned a path as a writer or poet, my journey led me to become a creative content writer, speaker, and corporate trainer. I now use my love for communication to provide coaching and workshops on networking, emphasising the importance of building connections and fostering team bonding.

#### What is the story behind Guftagu, A Circle of Trust?

Gurtagu was born from Mr. Rahul Jain's natural talent for connecting people and helping them grow. He initially empowered his mentees through constant motivation and follow-ups, transforming simple conversations into opportunities for growth. Driven by his desire to support others, Rahul envisioned Curtagu as a platform for genuine conversations that lead to valuable insights and collaborations. The idea blossomed into a powerful tool for mentorship, connection building, and personal growth.

#### What inspired you to become a co-founder of Guftagu?

I was inspired by the vision of creating a platform where



CA Priyanka Jain, Co-Founde Guftagu, A Circle of Trust

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EMPOWERING
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PROVIDING
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AND INCLUSIVE
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HOSTING
SKILL-BUILDING
WORKSHOPS.

meaningful connections and growth could flourish in a relaxed and enjoyable environment. By infusing Guftagu with a sense of fun and lightness, we could create a space where people not only networked and learned but also genuinely enjoyed the process. Being the co-founder of Guftagu allowed me to contribute my ideas and creativity to shape the platform into a vibrant and engaging space.

#### What sets Guftagu apart from other business networking platforms?

Guftagu stands out as India's pioneer sustainable business networking platform, prioritising longevity and environmental consciousness. It offers flexibility with area attendance and category selection, high-quality leadership networking at economic rates, and a circle of trust for long-term business outcomes. Prime members enjoy exclusive benefits, including no event fees, and all members receive constant mentorship and support. The platform also organises innovative activities and provides value-adding resources to enhance the networking experience.

#### How do you see Guftagu evolving in the future to continue supporting women in business?

Guftagu will further its support for women by expanding its initiatives and fostering a more inclusive environment. We will continue offering complimentary invitations to women entrepreneurs during Women's Day month and nurturing a dedicated group called Guftagu Shakti to spearhead women-centric events. The platform will also amplify visibility and recognition for women entrepreneurs. spotlighting their achievements across various channels, Through sustained engagement, community building, strategic partnerships, and leadership development programs, Guftagu will remain at the forefront of empowering women entrepreneurs and facilitating their professional growth and success.

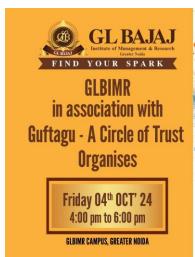
@guftaguconnect.com

## Our VC Ecosystem (Key ones are)

- Ms. Padmaja Ruparel, Cofounder, IAN
- Dr. Dhruv, Director, Lead Angel Network
- Mr. Hardik Acharya, CEO & Founder, I Angel Wealth
- Ms. Neha Malhotra, Merit X ventures
- Mr. Rajesh Ranjan, O2 Angel Network
- Ms. Vinuta, VP & HR Head- Chiratae Ventures
- Mr. Ravin Sanghavi, Baroda
- Ms. Vanya Shree
- Mr. Puneet Bhagchandani
- Member JIIF

&Others

## Past Events







## Past Collaborations



Guftagu invites you to
Water Expo Summit
Come and support sustainability





## **PAST & Upcoming**







- Instagram: <a href="https://www.instagram.com/guftaguacircleoftrust/">https://www.instagram.com/guftaguacircleoftrust/</a>
- Facebook: <a href="https://www.facebook.com/profile.php?id=100086853860151">https://www.facebook.com/profile.php?id=100086853860151</a>
- Linked in: <a href="https://www.linkedin.com/company/guftagu-a-circle-of-trust">https://www.linkedin.com/company/guftagu-a-circle-of-trust</a>
- Youtube: <a href="https://www.youtube.com/@GuftaguCircle">https://www.youtube.com/@GuftaguCircle</a>
- Website: <a href="https://www.guftagucircle.com">https://www.guftagucircle.com</a>
- Play store: https://play.google.com/store/apps/details?id=com.guftaguapp&hl=en&gl=
- US Apple store: <a href="https://apps.apple.com/in/app/guftagu-circle/id6480516813">https://apps.apple.com/in/app/guftagu-circle/id6480516813</a>
- Guftagu Genie WA Networking APP: Say Hi on WA: 8076927617

#### **Our Clients**

We Care About our Clinets...













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## UNIVERSITY OF NEBRASKA-LINCOLN



## Feather River College

...a beautiful place to learn!

University of Texas at El Paso













# Thank you